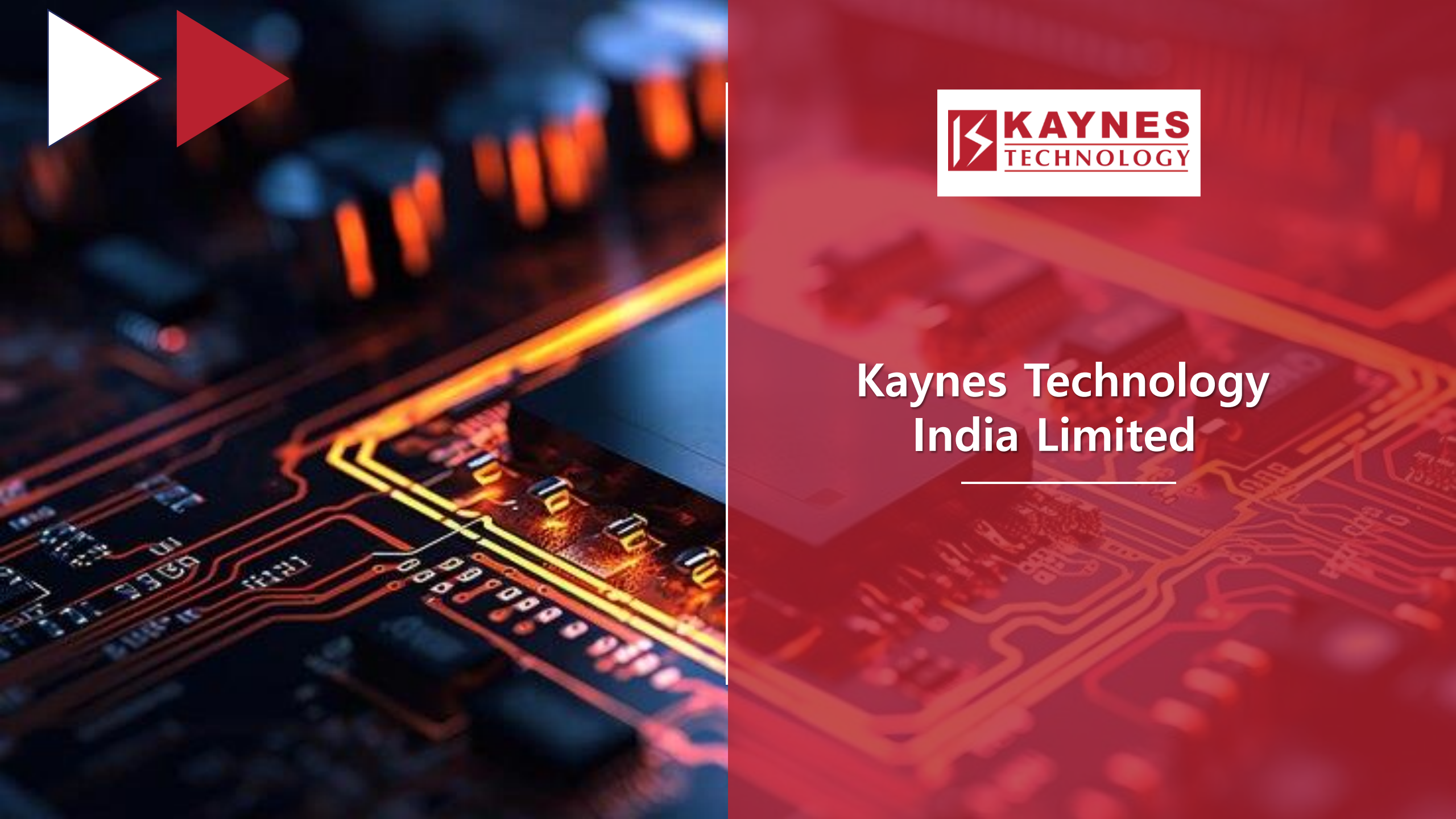


Kaynes Technology India Limited



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Kaynes Technology – Leading player in the ESDM industry



Over 3+ decades of experience offering integrated **manufacturing services**, including conceptual design, process engineering, integrated manufacturing and life-cycle support to OEMs.

USD 220+ mn
Revenue

~USD 3.4 bn
Market Capitalisation

28+
No. of countries

16 facilities
across India & US

360+
No. of customers

~3,400
No. of employees

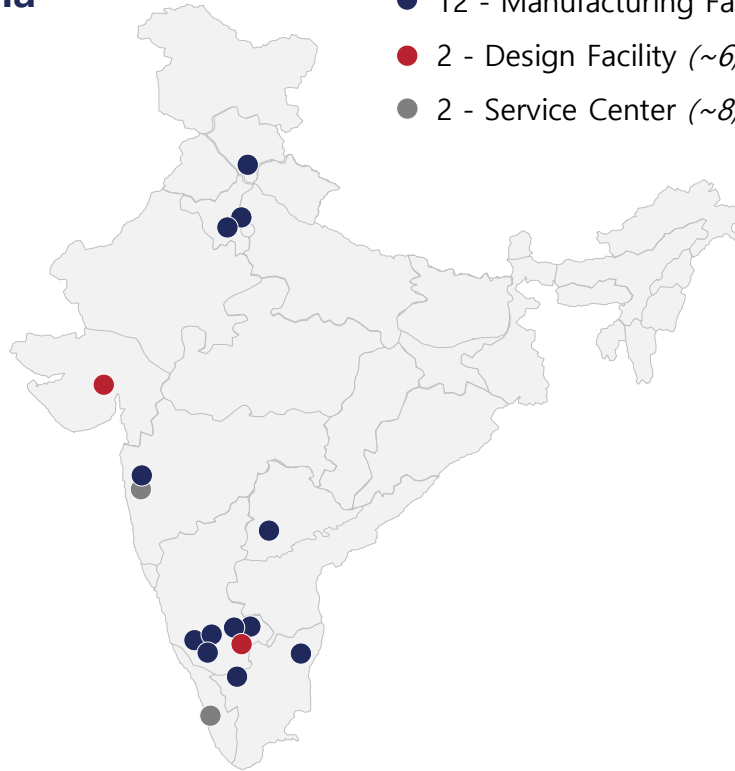
Multiple certifications & industry-specific clearances / approvals, establishing a significant competitive advantage in a highly quality-sensitive industry.



Recognized by **ISRO (Indian Space Research Organization)** for the Company's contribution as a **manufacturing partner for soft landing of Chandrayaan-3 and launch of Aditya-L1 Mission** in 2023.

Manufacturing Capabilities

India



- 12 - Manufacturing Facilities (600,000+ sq. ft.)
- 2 - Design Facility (~6,800 sq. ft.)
- 2 - Service Center (~8,350 sq. ft.)

Recently set-up USA operations and in the process of setting up in SE Asia.

Facilities



▶▶▶
Capacity to assemble 2,600+ million components annually across 600,000+ sq ft of facilities

- ▶ 18 SMT lines
- ▶ 70 THD lines
- ▶ 26 cable harness lines
- ▶ 15 plastic moulding machines
- ▶ 2 exclusive RoHS compliant lines for green manufacturing

Diversified product portfolio



Automotive

Cluster PCBA



LED Headlamp/Tail Lamp/LED Position Lamp/DRL PCBA



Switches PCBA¹



BCU Master / BCU Slave PCBA



Industrial & EV

Engine Control Panel



Street-light controller



Power distribution unit



3W - Motor controller



Precision Bridge and Strain Gage



Railways

UM71 - Receiver



ETCS cubicle



SDTC cubicle



SDTC Card File



Medical

Endoscopy cart & ICP sensor module



X-ray & Dental X-ray machine



Controller Units

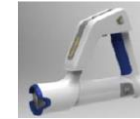


Protein & clinical chemistry analyzers



Aerospace, Outerspace & Strategic electronics

HH Sonar



Mission Critical Products²



ESAF



ATE & LRU Cable Assemblies



IOT/IT, Cons and others

Bar Code Scanner & RFID gateway



PLC & Asset Condition Monitoring gateway



Sensors³



Industrial HMI Reader & Industrial Tablet



1 – Headlamp level switch / Steering control switch/ Windowlift Motor/ Rocker Switch PCBA | 2 - Kaynes has been a valuable industry partner for soft landing of Chandrayaan-3 & launch of Aditya-L1 missions | 3 - Diff. air pressure / Vibration / RTD Temperature

Servicing customers across the globe



Marquee customer base



Automotive



Aerospace, Outer space and strategic electronics



Industrial incl. EV



Medical



Railways



IoT, IT, Cons & Others



Awards and Recognition



Electronics Company of the Year 2022-23
ELCINA

Exports Award
ELCINA – EDY, 2018



Best EMS Co.
IESA

Emerging Entrepreneur
Make in India, India Today



Proud Contributor To Chandrayaan-3 2023

Defenovation Awards
Excellence in Manufacturing, 2022



Integrated Manufacturing Facility – Current progress *(Key highlights)*



Project details

- Phase 1 & 2 : Total project cost - **~USD 600+ million**

Facilities

- New facility ~ **200,000 sq. ft.** with **~24 production lines.**
- ~100,000 sq ft of **Class 10k / 100k clean room.**

Customers

- Customer Lol signed with **OLA, Lenovo, Iskamecro**
- Engaged in discussions with TI, NXP, ST micro

Alpha production facility

~7,000 sq. ft.

Expected plant capacity
(across various types of packages)

3,620 million packages p.a.



Advantage : India



Strong tailwinds with favorable policies and initiatives

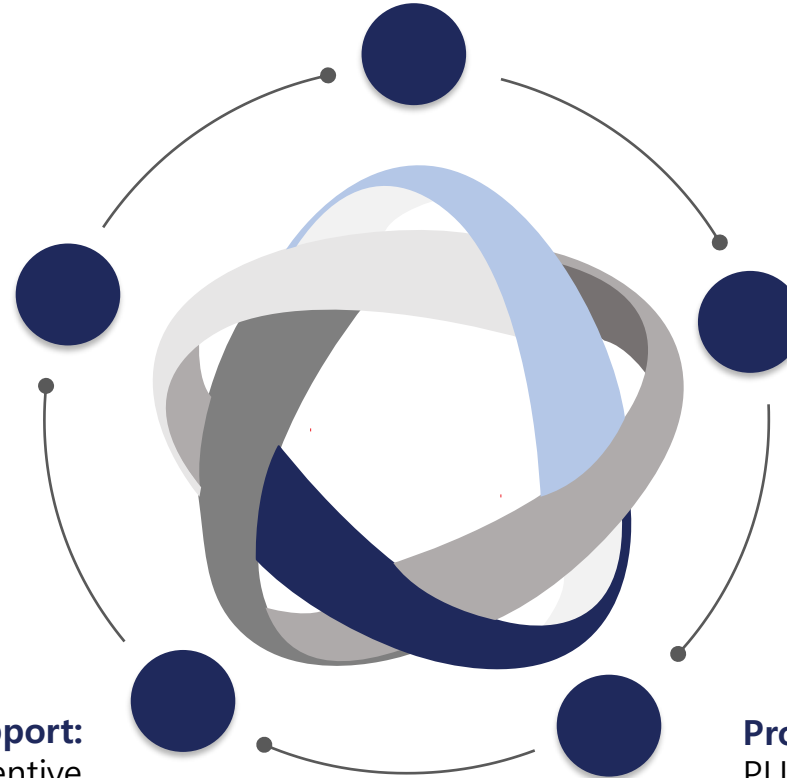
Substantial Government Investment:

The \$10 billion investment by MeitY in ISM shows a strong commitment to establishing India as a major player in the global electronics market.

Emerging best-in-class Indian semiconductor ecosystems to cater to global demand

Subsidies (Semicon India policy framework):

Fiscal support of 50% (CG) and >20% (SG) of Capital Expenditure for setting up of ATMP /OSAT facilities, Silicon Photonics, Sensors Fab etc. in India.



Scheme for Promotion of Manufacturing of Electronic Components and Semiconductors (SPECS):

SPECS offers financial incentives to boost the manufacturing of electronic components and semiconductors, fostering a robust ecosystem.

Comprehensive support:

Additional schemes like Design Linked Incentive (DLI), Chips to Startup (C2S) etc. provide a well-rounded support system for the entire semiconductor industry in India.

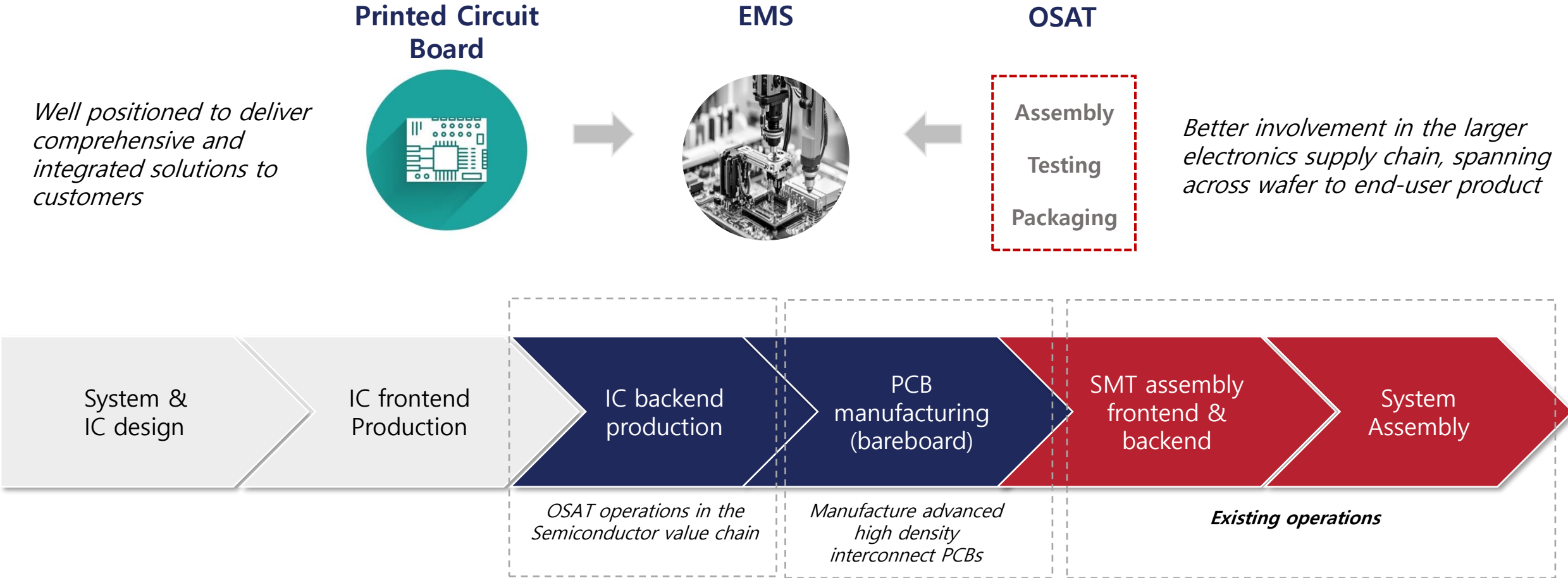
Production Linked Incentive scheme (PLI):

PLI scheme offers a \$1.7 billion package to attract companies to set up semiconductor manufacturing facilities in India.

Strategic plans: OSAT and PCB



Leveraging on its leadership position in the ESDM segment, Kaynes is looking to seamlessly integrate its EMS expertise with OSAT Efficiency and PCB manufacturing.





OSAT expansion

“Unlocking growth potential by seamlessly integrating EMS Expertise with OSAT Efficiency”

1

Vertical Integration

- With the addition of OSAT capabilities, can provide a more integrated offering to our customers
- Better involved in the entire semiconductor supply chain – from wafer fabrication to the end-user product.
- Leads to cost efficiencies and better-quality control

2

Supply Chain Resilience

- Protects from the vulnerabilities of component availabilities
- More supply chain resilient and secure

3

Better customer positioning

- One-stop solution in the semiconductor industry
- Customers enjoy from better supply chain efficiencies

4

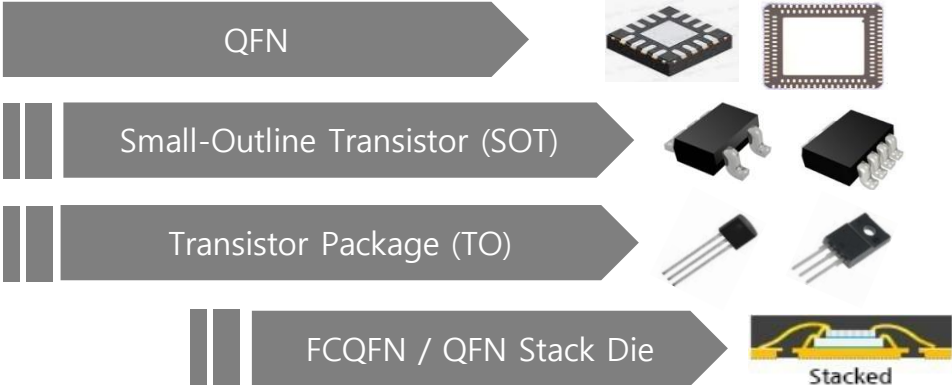
Innovation and Speed to Market:

- Leads to faster time-to-market, a critical factor in the ever-evolving semiconductor industry
- Comprehensive understanding and control of the entire production process result in better, more innovative products

OSAT: Proposed packages

Total investment proposed for OSAT ~ USD 600+ million

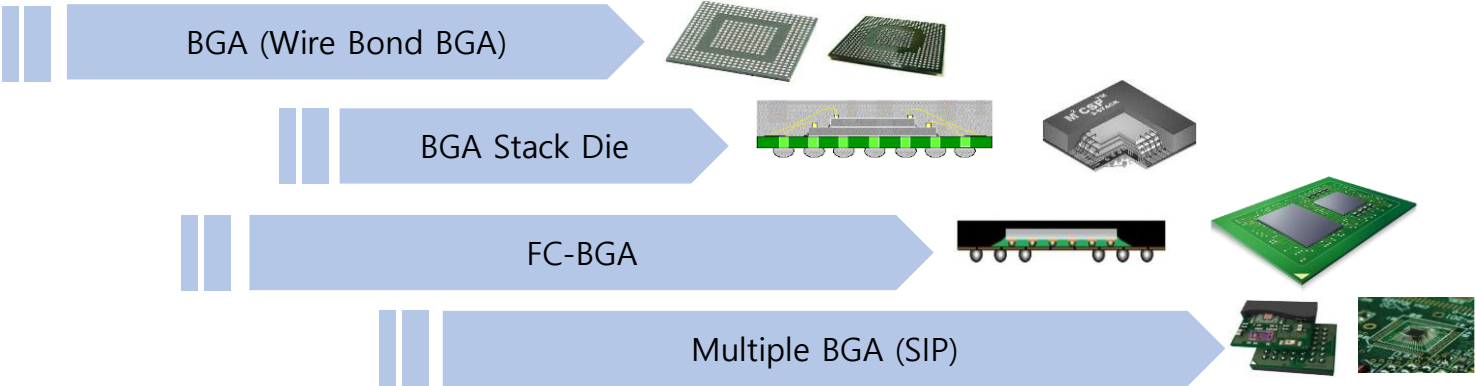
Segment A



Legacy Package (wire bond)

~30 % of total project cost

Segment B



Advanced Package (FCBGA)

~50 % of total project cost

Segment C



Photonics Based Package

~20 % of total project cost

OSAT – Facility



Thank You

